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Dassault Systemes and IPACS Sign MoU to Create Industrial IoT Demonstrator for Key Industries in Australia

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ADELAIDE, Australia, March 21, 2019 — (PRNewswire) — Dassault Systemes and IPACS, an Australian technology company specializing in the collection, monitoring and reporting of real-time asset performance in various industries, signed a Memorandum of Understanding ("MoU") to jointly pursue technical and business opportunities in key industries in Australia, namely natural resources, defence, marine and offshore, cities and territories.



Dassault Systemes and IPACS went through a value assessment during a pre-qualification phase for the South Australian Government's marine and defence industry supply chain program, the "Virtual Shipyard", to develop a strong domestic defence industry that will support the Federal Government's Future Submarines and Future Frigates programs set to commence in 2020.

In the course of the assessment, Dassault Systemes and IPACS identified each other as partners with strong and desired skills for technical and business collaboration as they explore opportunities in natural resources, defence and other key industries in Australia. Under the terms of the agreement, Dassault Systemes will collaborate with IPACS to create a first-of-a-kind industrial demonstrator in Internet of Things ("IoT") for joint exploration of these business opportunities, which will leverage IPACS' IoT sensing technology and Dassault Systemes' software solutions on the 3DEXPERIENCE platform.

"IPACS currently operates South Australia's pioneering Remote Operation Centre for the state's resources industry," said Kailash Nath Sriram, Managing Director and CEO of IPACS. "This new industrial IoT demonstrator will be a fantastic platform for IPACS in expanding our expertise to service other major industries. We look forward to working with Dassault



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Systemes to explore new opportunities in natural resources, defence and other key industries in the state."

The collaboration also further extends Dassault Systemes' ongoing successful partnerships with local companies in Australia for industry capability development and expansion, notably the "Virtual Shipyard" program in South Australia to help the state's enterprises build their digitalization capabilities for future defence projects and global supply chains.

Said Masaki Sox Konno, Managing Director, Asia Pacific South, Dassault Systemes. "As a technology partner to IPACS, already an established player in South Australia's resources sector, Dassault Systemes brings its global expertise and best practices in industrial processes and digitalization solutions to the collaboration. We look forward to working together with IPACS to jointly expand our technological capabilities to serve the natural resources sector, defence and our other key industries in Australia."

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Share this on Twitter: Dassault Systemes is a proud sponsor of GMG Forum in Adelaide hosted by @GMGorg with @UniofAdelaide IMER and @Austmine, where we signed an MoU with IPACS to create an industrial #IoT demonstrator for key industries in Australia. #3DEXPERIENCE

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Dassault Systemes' 3DEXPERIENCE platform, 3D design software, 3D Digital Mock Up and Product Lifecycle Management (PLM) solutions: <http://www.3ds.com>

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About IPACS

IPACS are leaders in Australia in the collection, monitoring and reporting of real-time asset performance in industries including mining and resources, defence, energy and manufacturing. IPACS provides secure, reliable and low-cost collection and transmission of remote sensor data - across any enterprise and from anywhere in the world. IPACS' suite of technologies - which include IT infrastructure management, asset data management, analytics and dashboards - provide real-time feedback on the performance of critical assets, wherever they are located. For more information, visit <http://ipacs.net.au/>.

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