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IPACS partners with Dassault for IoT

March 25, 2019 09:47 Stuart Corner

IPACS — an Australian technology company specialising in the collection, monitoring and reporting of real-time asset performance — has signed an MoU with Dassault Systemes to jointly pursue technical and business opportunities in a number of industry sectors in Australia.

Under the terms of the agreement, Dassault and IPACS will collaborate to create what they say will be "a first-of-a-kind industrial demonstrator in IoT for joint exploration of these business opportunities, which will leverage IPACS' IoT sensing technology and Dassault Systemes' software solutions on the 3DExperience platform."

Dassault describes 3DExperienceas a platform that "provides software solutions for every organisation in [a] company — from marketing to sales to engineering — that help … in [the] value creation process, to create differentiating consumer experiences." It is available on premise and in public or private cloud.

The two say that the partnership has its origins in the pre-qualification phase for the South Australian Government's program to develop a domestic defence industry to support the Federal Government's Future Submarines and Future Frigates programs.

"In the course of the assessment, Dassault Systemes and IPACS identified each other as partners with strong and desired skills for technical and business collaboration as they explore opportunities in natural resources, defence and other key industries in Australia."

IPACS operates the remote operation centre for the South Australia's resources industry and Kailash Nath Sriram, managing director and CEO of IPACS said this would be a platform for IPACS to expand its expertise to service other major industries.

Dassault said also that the collaboration would extend its partnerships with local companies in Australia for industry capability development and expansion, notably the "Virtual Shipyard" program in South Australia to help the state's enterprises build their digitalisation capabilities for future defence projects and global supply chains.

The managing director Asia Pacific South for Dassault, Said Masaki Sox Konno, said: "Dassault Systemes brings its global expertise and best practices in industrial processes and digitalisation solutions to the collaboration. We look forward to working together with IPACS to jointly expand our technological capabilities to serve the natural resources sector, defence and our other key industries in Australia."
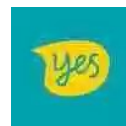
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About Stuart Corner
I've been a journalist working in IT and telecommunications for 30 years. You can read more about me via the 'about' page of this web site.

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