Dassault Systèmes and IPACS Sign MoU to Create Industrial IoT Demonstrator for Collaboration in Key Industries in Australia

Adelaide, Australia, March 20, 2019: Dassault Systèmes and IPACS sign MoU to create an industrial IoT demonstrator for collaboration in key industries in Australia at the GMG Forum in Adelaide, Australia (L-R) Mr Andrew Johnson, Analytics Program, IPACS;Ms HimaBindu Kondiparthi, Management of Data Program, IPACS; Dr Vinay Sriram, General Manager (Engineering), IPACS; Frederic Dot, Business Transformation Account Executive, South Australia, Dassault Systèmes;Mr Kailash N Sriram, Managing Director and CEO, IPACS; Ravi Jain, Business Transformation Account Executive, Victoria, Australia, Dassault Systèmes

- **Dassault Systèmes and IPACS have identified each other as partners for technical and business collaboration in key industries in Australia, namelynatural resources, defence, marine and offshore, cities and territories.**

- **The industrial Internet of Things(IoT) demonstratorwill leverage IPACS' sensing technologies and Dassault Systèmes' 3DEXPERIENCE platform.**

- **The collaboration further extends Dassault Systèmes' successful partnerships with local companies in Australia for industry capability development and expansion.**

ADELAIDE, AUSTRALIA, MARCH 20,2019: Dassault Systèmesand IPACS, an Australian technology company specializing in the collection, monitoring and reporting of real-time asset performance in various industries,today signed a Memorandum of Understanding ("MoU") to jointly pursue technical and business opportunities in key industries in Australia, namelynatural resources, defence, marine and offshore, cities and territories.

Dassault Systèmes and IPACS went through a value assessment during a pre-qualification phase for the South Australian Government's marine and defence industry supply chain program, the "Virtual Shipyard", to develop a strong domestic defence industry that will support the Federal Government's Future Submarines and Future Frigates programs set to commence in 2020.

In the course of the assessment, Dassault Systèmes and IPACS identified each other as partners with strong and desired skills for technical and business collaboration as they explore opportunities in natural resources, defence and other key industries in Australia. Under the terms of the agreement, Dassault Systèmes will collaborate with IPACS to create a first-of-a-kind industrial demonstrator in Internet of Things ("IoT") for joint exploration of these business opportunities, which will leverage IPACS' IoT sensing technology and Dassault Systèmes' software solutions on the 3DEXPERIENCE platform.

"IPACS currently operates South Australia's pioneering Remote Operation Centre for the state's resources industry," said Kailash Nath Sriram, Managing Director and CEO of IPACS. "This new industrial IoT demonstrator will be a fantastic platform for IPACS in expanding our expertise to service other major industries. We look forward to working with Dassault Systèmes to explore new opportunities innatural resources, defence and other key industries in the state."

The collaboration also further extends Dassault Systèmes' ongoing successful partnerships with local companies in Australia for industry capability development and expansion, notablythe"Virtual Shipyard" program in South Australia to help the state's enterprises build their digitalization capabilities for future defence projects and global supply chains.

Said Masaki Sox Konno, Managing Director, Asia Pacific South, Dassault Systèmes. "Asa technology partner toIPACS, already an established player in South Australia's resources sector, Dassault Systèmes brings its global expertise and best practices in industrial processes and digitalization solutions to the collaboration. We look forward to working together with IPACS tojointly expand our technological capabilities to serve the natural resources sector, defence and our other key industries in Australia."

Social media:

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For more information:

Dassault Systèmes' 3DEXPERIENCE platform, 3D design software, 3D Digital Mock Up and Product Lifecycle Management (PLM) solutions: http://www.3ds.com

About Dassault Systèmes
Dassault Systèmes, the 3DEXPERIENCE Company, provides business and people with virtual universes to imagine sustainable innovations. Its world-leading solutions transform the way products are designed, produced, and supported. Dassault Systèmes' collaborative solutions foster social innovation, expanding possibilities for the virtual world to improve the real world. The group brings value to over 250,000 customers of all sizes, in all industries, in more than 140 countries. For more information, visit www.3ds.com.

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About IPACS
IPACS are leaders in Australia in the collection, monitoring and reporting of real-time asset performance in industries including mining and resources, defence, energy and manufacturing. IPACS provides secure, reliable and low-cost collection and transmission of remote sensor data – across any enterprise and from anywhere in the world. IPACS' suite of technologies – which include IT infrastructure management, asset data management, analytics and dashboards – provide real-time feedback on the performance of critical assets, wherever they are located. For more information, visit http://ipacs.net.au/.

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